

We are one of the most innovative medium-sized companies in Germany. We are a family-run company in the electrical industry and produce as a specialist for electric instantaneous water heaters energy-efficient hot water systems. We live responsibility and make intelligent and energy-efficient hot water supply the global standard. We are committed to "separating heating and hot water supply" for a future without fossil fuels. We seek thought leaders and role models for efficiency. To strengthen our team, we are looking for an

International Sales Support Specialist (m/f/d)

Diese Aufgaben erwarten Sie

- > Positioning our products and services with international investors, developers, general contractors, architects, planners, and property companies
- > Identification, qualification, and acquisition of international commercial and residential projects with focus on Europe, Middle East, and Asia
- > Consulting and support of project decision makers regarding product and application related aspects
- > Proactive project support and follow-up up to independent order and delivery processing in international goods traffic
- > Initiation and placement of measures to market and promote our products
- > Market and Competition Analysis
- > Close cooperation with existing office and field staff as well as our (external) regional sales partners



ANSPRECHPARTNER:

Melanie Bielenberg

KONTAKTDATEN:

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ANSCHRIFT:

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Das bringen Sie mit

- > Successfully completed commercial apprenticeship and/or economics university degree
- > Sound professional experience in the property business and international sales as well as experience in export and customs processes
- > English fluent in spoken and written as well as ideally further very good language skills such as Arabic, Chinese, or Spanish
- > Strong communication skills, high customer orientation, negotiation skills
- > Structured and result-oriented way of working, organizational talent
- > Basic technical understanding
- > Confident handling of MS Office applications as well as experience with CRM and ERP systems

Das bieten wir Ihnen

- > Secure job in an innovative and constantly growing modern

company

- > Inspiring working atmosphere in a dynamic team with international orientation
- > Personal and professional development opportunities for your individual goals
- > Collegial and agile working environment
- > Short decision-making processes and lean structures
- > Flexible working hours (after consultation and familiarization also home office on a daily basis)
- > Fitness offer, company health management, employee events, bistro
- > Attractive environment, beautiful city with high quality of life in Lower Saxony

Informationen über unseren Datenschutz im Hinblick auf Bewerbungen finden Sie im Dokument »Datenschutzhinweise für Bewerber« (<https://www.clage.de/de/datenschutzhinweise-fuer-bewerber>).